



A Worthy & Responsible Investment in Healthcare

A successful capital campaign will enable Marin Community Clinics to assume a more substantial role in building a healthier Marin. At the same time, MCC is strengthening organizational capacity through a comprehensive strategic plan and sound financial policies that will accommodate inevitable shifts in patient needs and medical costs. The following are *Frequently Asked Questions* about Marin Community Clinics' finances and the implications of expanding services.

What is the financial position of Marin Community Clinics today?

The budget of the Marin Community Clinics' budget is \$8 million annually, having doubled in size since 2002, reflecting the growth in people served. The annual budget has reached and surpassed balance through sound management, improved financial systems and increased donor support. New fiscal policies have resulted in planned-for reserved funds to address unforeseen circumstances and emerging medical needs. MCC is a debt-free agency.

What sources of funds support delivery of nearly 50,000 patient visits each year?

Three-quarters of annual operating revenues come from reimbursement from public insurance and patient fees. About half of all patients are eligible for Medi-Cal, another twenty-five percent are qualify for Medicare, Healthy Families and California Kids public insurance programs. Twenty-five percent are uninsured or low-income "self-paying" patients who pay an average of \$20 per visit, while an average visit costs more than \$150 per patient to deliver.

Do public insurance and patient fees cover all medical costs?

No. A quarter of the clinic's budget (\$2,000,000) comes from government grants, foundations and gifts from generous, caring individual and business contributors.

What financial impacts will be realized as result of this facility expansion campaign?

More than 20,000 new patient visits are anticipated after the expansion project is completed. Increases in costs will be addressed by:

- Higher rates of Medi-Cal reimbursement will be secured; this is only possible as a consequence of the new medical services to be offered in new, improved facilities;
- New technologies and information systems (included in the capital campaign budget) resulting in electronic patient records, and more time available for physicians to spend with patients, and improved billing efficiencies;
- A new and highly experienced clinic management team;
- Increased donor support stemming from improved awareness and visibility of the Marin Community Clinics.

Copies of the MCC Annual Report and audited financial statements are available upon request.